



Profile

Currently sales manager for a company with over 150 employees and with a turnover - grown by 30% in the last 10 years - developed in more than 60 countries. Great ease in moving and in getting in relationship with different cultures. Among the youngest regional presidents in Confindustria's recent history, I am looking for an opportunity that will allow me to leave a little big mark on the community.

Contacts

. Phone: [REDACTED]

. LinkedIn [REDACTED]

. e-Mail Address: [REDACTED]

Languages

English: C2

French: C2

Hobbies

Sports in general, especially running. II level sommelier.

ALESSIO MARCO RANALDO

BUSINESS EXPERIENCES

Alma spa – Sales Office Manager

January 2011 - Current

Organization and management of the sales office;
Development of sales strategies for individual countries; Monitoring of clients' financial situation; Set-up and control of budgets; Visits to customers, both in Italy and abroad.

The Blenders (Alessandro Rosso), Shanghai – Junior Account Manager

September 2011 – December 2011

Direct responsibility of Italian and European clients (Shanghai and Beijing); Support to the CEO; Event organization, both Corporate and Public, also linked to the Italian Pavilion at Expo Shanghai 2010.

EDUCATION

Università Commerciale L. Bocconi, Milano

2009 – 2011 - Master's Degree - General Management

Università Commerciale L. Bocconi, Milano

2005 – 2009 - Bachelor's Degree - Business Management

Liceo Scientifico N. Copernico, Prato

2000 – 2005 - Diploma Scientifico - bilingual.

PROFESSIONAL EXPERIENCES

Centro per l'Arte Contemporanea L. Pecci, Prato - Board Member

2019 – Current

Autorizzo il trattamento dei dati personali contenuti nel mio c.v. in base all'art. 13 del D.Lgs 96/2003.

**Confindustria Toscana Serivizi -
President**
2017 - Current
Confindustria Toscana - President
2016 - 2020